



**Kat Jenkins**



98% Complete



## 360 VIEW GOALS & INCENTIVES

*Motivate Employees to  
Empower Sales Efforts*

Attracting, retaining, and empowering motivated employees is essential to growing your financial institution. With 360 View, you can track and reward employees for achieving their sales goals.

Financial institutions are realizing the value of incentive plans for attracting and retaining motivated employees. By automating the process of tracking employee goals and incentives, both employees and their managers will have access to timely information that helps enact behavioral change and achieve organizational goals.

### KEY BENEFITS

360 View offers unlimited goals and incentives management by incorporating your plan into the 360 View for individual or group-based calculations. With daily updates, 360 View Goals and Incentives will save you approximately 80% of manual time spent in the past. Employees have access to timely information, which can be as often as daily, allowing them to see where they are in meeting their goals and what they need to achieve them along with any payouts.

- Automation of goals & incentives plans
- Robust tool eliminates administrative tracking
- Daily updates for timely information
- Transparent view of where employee stands in relation to their goals and targets
- Individual and team scorecards
- Seamless connection to referral tracking
- Manager's dashboard for team oversight and coaching
- Reporting
- Export payout for payroll
- Easy plan maintenance and administration
- Manage multiple plans for each business line, Retail, Commercial, Mortgage, Wealth, etc.